

# Matthew M. Gamble

passionate technologist

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Insightful, results-driven IT professional with over twenty years' experience designing, implementing, and directing a broad range of telecommunications, internet service, and new technology initiatives.

Strong leadership abilities, with key strength in directing, motivating, and mentoring multi-disciplinary technical teams. Proven track-record for architecting innovative and disruptive products and services in the telecom and cloud space.

Recognized by managers, colleagues, and clients as a versatile, talented, business-savvy technology leader who readily tackles complex challenges and exceeds expectations in challenging roles.

## EXPERIENCE

2015 – present	<b>Principal Technologist – EGATE NETWORKS</b> Responsible for architecting all aspects of the EGATE network, including VoIP services, cloud services, and Internet Access Services. Launched the Voice Peering project ( <a href="http://voicepeering.ca">voicepeering.ca</a> ) to bring carrier neutral, settlement free VoIP peering to Canada. Worked extensively with CNOC on various regulatory filings, including topics such as network neutrality. In this role, I also provided leadership and mentoring to junior staff members.
2014 – present	<b>Principal – THOUGHTFIRE CONSULTING</b> Founded and grew a technology consulting practice to three employees in the first twelve months of operation. As a consultant, worked with numerous North American carriers to architect and deploy a wide range of projects, including building and deploying a MVNO. Worked with an industry consortium on many regulatory issues and was a strong advocate for more access to Canadian wireless and wireline networks by non-incumbent operators.
2013 – 2014	<b>Technical Product Manager – PRIMUS CANADA</b> Leading the voice over IP portfolio, was responsible for providing technical leadership and guidance to the product management and technology teams. Assisted product management with new product development and the go-to-market strategy of several key initiatives for Primus. Served as a champion of the services and products both internally and externally, including launching a platform for third party developers. Maintained communication among and between business stakeholders and technology teams to ensure alignment of vision and implementation of new product or service enhancements.
2006 - 2013	<b>Systems Architect / Manager, SPE – PRIMUS CANADA</b>

	<p>Responsible for multiple nationwide Voice over IP platforms, ISP services, virtualization platforms and other related services. Provided a leadership and mentoring role to junior staff members. Proactively assigned resources to meet workflow needs. Created development plans, project documentation, end user training, and test cases. Developed Telemarketing Guard, a patented solution for intercepting and screening unwanted calls using a mixture of crowd sourced data and machine learning.</p>
2006	<p><b>Director of Canadian Operations – CAPS INTERNET</b></p> <p>During this six month contract successfully architected and deployed multiple technology solutions, including a peer-to-peer media delivery platform based on the Gnutella protocol and a custom two-way SMS platform and associated regulatory filings for short codes. Worked with key business stakeholders to develop and execute on an aggressive expansion plan.</p>
2001-2003	<p><b>Manager, Network Administration – ECHO ONLINE</b></p> <p>Oversaw the takeover and merger of three competitors into a single entity, tripling the company's original size in under a year. Designed, implemented and managed the combining of all four network infrastructures. Revamped management and accounting tools to accommodate the management of legacy service offerings from all companies. Developed and deployed a competitive local exchange carrier and an ICANN accredited registrar platform.</p>

## PROFESSIONAL SPEAKING

Nov 2014	<p><b>"What the heck is WebRTC?" – Canadian ISP Summit</b></p> <p>Delivered a session focused on the history of WebRTC, the current state of the technology, and what it means to providers of telecommunications services.</p>
April 2008	<p><b>"The future of Telecom" – IT360 Conference</b></p> <p>Delivered a session on the future of voice networks in a Web 2.0 world, covering how customer interactions and expectations will change. In addition to the main session, also delivered two-day intensive workshop on installation, configuration, and operation of Asterisk.</p>